

W. Douglass Bond
Senior Managing Director



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Professional Affiliations

- Pension Real Estate Association
- Urban Land Institute

Professional Designations

- General Securities Representative - FINRA
- Real Estate Broker – State of California (#01701004)

Education

- MBA, UCLA Anderson School of Management
- BBA, Southern Methodist University

Career Summary

Mr. Bond is a Senior Managing Director for HFF Securities L.P., the real estate investment banking affiliate of HFF. He co-manages HFF's Equity Placement Group, co-heads the Los Angeles office and is a member of HFF's Leadership Group. His primary responsibilities include managing client relationships and raising equity capital for clients of the firm. Areas of expertise include joint ventures, discretionary funds, programmatic equity, entity level transactions, portfolio sales and providing advisory and restructuring services. Mr. Bond has over 25 years of relevant experience and has represented numerous public and private real estate operating companies.

Mr. Bond joined HFF in 2004 from Chadwick Saylor, a real estate investment banking/investment management firm in Los Angeles where he was a Managing Director and Partner. Prior to Chadwick Saylor, he was a Director at AEW Capital Management where he was responsible for sourcing, negotiating and closing joint venture and entity level relationships for the firm's separate account clients and its opportunity fund in the western United States. Mr. Bond also worked for JMB Institutional Realty and Salomon Brothers Realty Group.

Representative Assignments

CLIENT	SIZE	DESCRIPTION
iStar Financial Inc.	\$1,349.5	Sale of a 32-property corporate tenant-leased portfolio.
The Milestone Group	1,000.0	Recapitalized a 57-property apartment portfolio located throughout the Sunbelt and structured an investment program to purchase additional properties.
Mesa West Capital II	614.5	Discretionary funds to originate and manage bridge financing opportunities.
Mesa West Capital I	200.0	
Alcion Ventures II	500.0	Private equity fund structured to execute a high yield U.S. investment strategy.
Alcion Ventures I	303.0	
Stratford Land Fund IV	400.0	Discretionary funds to acquire land & originate land loans in Sunbelt States.
Stratford Land Fund III	350.0	
Lincoln Property Company	260.0	Arranged joint venture to develop 200,000 SF and 440 unit mixed-use retail and residential property in West Los Angeles.
Parkway Properties Office Fund (NYSE: PKY)	200.0	Discretionary venture to acquire value-added office properties in Chicago, the Southeast and the Southwest U.S.
Watt Commercial Properties	182.0	Capitalized five joint venture development transactions in Southern California, including office, retail and multifamily properties.
Fifteen Group	157.8	Three multifamily joint ventures in California and Florida.
Circle Capital Partners	142.0	Joint venture to acquire a two million square foot industrial/flex portfolio in Colorado.
JPI	138.5	Recapitalized the development of a 271-unit, Class "A" apartment development in Hollywood, CA.
Olympic Investors	100.0	Investment program to acquire value-added multifamily properties nationally.
Pier Management, LLC	75.0	Joint venture to recapitalize a Hawaiian apartment complex.
Rockpoint Group LLC	54.2	Arranged the sale of two mezzanine notes secured by condominium towers under development in Los Angeles and Honolulu.
Butters Acquisitions	50.0	Investment program for value-added industrial, office and retail properties in Florida.
Fund Recap I	35.0	Raised preferred equity for a liquidity-constrained fund-of-funds investment manager & opportunity fund.
Fund Recap II	55.0	
Opus	Confidential	Advised parent company on restructuring and liquidity strategies.