

**Thomas J. Mizo**  
Senior Managing Director



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**Professional Affiliations**

- Pension Real Estate Association
- Urban Land Institute
- California Bar Association

**Professional Designations**

- General Securities Representative - FINRA

**Education**

- JD, Boston College Law School
- BA, History, Boston College

**Career Summary**

Mr. Mizo is a Senior Managing Director of HFF Securities L.P. His primary responsibilities include directing private equity fundraising activities by accessing real estate equity from institutional investors on behalf of clients of the firm. From 2001 - 2006, he served as a Commissioner of the Los Angeles City Employees' Retirement System, where he was elected President for his last two years and was a member of the Private Investments Committee.

Prior to joining HFF, Mr. Mizo was one of the three founding partners of Chadwick Saylor, a real estate investment banking/investment management firm in Los Angeles. At Chadwick Saylor, he was involved in the successful completion of over \$4 billion of real estate joint ventures and commingled funds. His prior professional career includes eight years in real estate investment advisory organizations and seven years of law practice in Boston and Los Angeles.

Mr. Mizo has represented numerous public and private real estate operating companies and has extensive experience in raising private equity for commingled funds and negotiating and structuring joint ventures with institutional investors. Mr. Mizo graduated from Boston College with a Bachelor's Degree and received a Juris Doctorate Degree from Boston College Law School where he was Editor of the Law Review.

Mr. Mizo serves on the Board of the Los Angeles Fire Department Scholarship Fund, which grants college scholarships to children of firefighters of the Los Angeles County Fire Department.

**Representative Assignments**

CLIENT	SIZE	DESCRIPTION
iStar Financial Inc.	\$1,349,500,000	Sale of 32-property corporate tenant-leased portfolio.
Developers Diversified	\$500,000,000	Joint Venture to acquire Homart's entire community center portfolio.
Cornerstone Fund I	\$450,000,000	Discretionary fund to capitalize a portfolio of suburban offices and acquire additional office properties.
William E. Simon & Sons	\$400,000,000	Discretionary fund to capitalize an existing portfolio and acquire additional properties throughout the United States.
Stratford Land Fund III	\$350,000,000	Discretionary funds to acquire land in Sunbelt states.
Stratford IV	\$360,000,000	Discretionary fund to acquire, renovate and reposition retail assets throughout the United States.
Coventry Real Estate Fund II, L.P.	\$330,000,000	Discretionary funds structured to execute a high yield U.S. investment strategy.
Alcion Ventures I	\$303,000,000	Joint Venture to acquire, renovate and reposition power and community centers throughout the United States.
Alcion Ventures II	\$500,000,000	Co-manager of initial public offering.
Developers Diversified	\$280,000,000	Discretionary funds to originate and manage bridge financings for transitional properties.
Excel Realty Trust (NYSE: EXL)	\$210,000,000	Discretionary venture to acquire value-added office properties in Chicago, the Southeast and the Southwest U.S.
Mesa West Real Estate Income Fund I	\$200,000,000	Discretionary venture to acquire value-add upscale and upper-scale hotels throughout the United States.
Mesa West Capital II	\$615,000,000	Discretionary fund to acquire, develop and redevelop office/mixed-use properties in the Washington, D.C. metro area.
Parkway Properties Office Fund (NYSE: PKY)	\$200,000,000	Discretionary venture to acquire industrial properties in Southern California.
Procaccianti Group	\$200,000,000	
Akridge Office Fund	\$120,000,000	
Master Development Company	\$50,000,000	