

**Thomas J. Mizo**  
Senior Managing Director

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## Career Summary

Mr. Mizo is a Senior Managing Director of HFF Securities L.P. ("HFFS"). His primary responsibilities include directing HFFS' private equity fund raising activities by accessing real estate equity from institutional investors on behalf of clients of the firm. Mr. Mizo has 25 years of experience representing numerous public and private real estate operating companies and has extensive experience in raising equity for commingled funds and negotiating and structuring joint ventures with institutional investors. From 2001-2006, he served as a Commissioner and President of the Los Angeles City Employees' Retirement System, where he was a member of the Private Investments Committee.

Prior to joining HFFS in April 2004, Mr. Mizo was one of the three founding partners of Chadwick Saylor, a real estate investment banking/investment management firm in Los Angeles. At Chadwick Saylor, he was involved in the successful completion of over \$4.0 billion of real estate joint ventures and fund raising activities. His prior professional career includes eight years in real estate investment advisory organizations and seven years of law practice in both Boston and Los Angeles.

## Representative Assignments

TRANSACTION	LOCATION	TYPE	VALUE
Developers Diversified	Multi-State	Joint Venture	\$850,000,000
Mesa West Real Estate Income Fund II <sup>(1)</sup>	Western U.S.	Commingled Fund	\$500,000,000
Procaccianti Group	Multi-State	Joint Venture	\$500,000,000
Parkway Properties	Multi-State	Joint Venture	\$500,000,000
Developers Diversified	Multi-State	Joint Venture	\$500,000,000
Cornerstone Fund I	Multi-State	Commingled Fund	\$450,000,000
Alcion Real Estate Partners Parallel Fund II <sup>(1)</sup>	Multi-State	Commingled Fund	\$400,000,000
William E. Simon & Sons	Multi-State	Commingled Fund	\$400,000,000
Stratford Land Fund III	Multi-State	Commingled Fund	\$350,000,000
Coventry Real Estate Fund II, L.P.	Multi-State	Commingled Fund	\$330,000,000
Alcion Real Estate Partners Parallel Fund I	Multi-State	Commingled Fund	\$303,000,000
Mesa West Real Estate Income Fund I	Western U.S.	Commingled Fund	\$197,000,000
Akridge Office Fund	Washington, DC	Commingled Fund	\$120,000,000
Master Development Company	Southern California	Joint Venture	\$50,000,000

(1) *In process.*

## Professional Affiliations

- Pension Real Estate Association
- California Bar Association

## Professional Designations

- NASD Series 7
- NASD Series 63

## Education

- JD, Boston College Law School
- AB, History, Boston College