

**MICHAEL S. JOSEPH,
CFA**

Director

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CAREER SUMMARY

Mr. Joseph is a Director in Holliday Fenoglio Fowler's Los Angeles office with over four years of experience in real estate investment banking. He will primarily be responsible for the execution of investment banking transactions.

Mr. Joseph joined HFF in April 2004. Prior to that, he was a Senior Associate at Chadwick, Saylor & Co., Inc., where he was responsible for the execution of all investment banking client matters including project-level joint ventures, programmatic joint ventures, discretionary fund raising, private placements of securities and advisory services such as mergers and acquisitions and fairness opinions. Prior to that, he was an Analyst at Merrill Lynch in the Global Real Estate, Hospitality and Leisure Investment Banking Group.

PROFESSIONAL AFFILIATIONS

Association for Investment Management and Research
Los Angeles Society of Financial Analysts
Market Technicians Association

PROFESSIONAL DESIGNATIONS

Chartered Financial Analyst
General Securities Principal
General Securities Representative
Licensed Real Estate Broker – State of California

EDUCATION

BS, Boston University